



Answers to Top Questions About Foreclosures, Redemptions and Short Sales

Schedule and Registration



**3 Hours of CE Credit
Only \$39!**

Questions?
Call me at 205-310-3799 or

[Email](#)

According to the National Association of Realtors, 40% of all March sales were distressed property sales. Can you afford to ignore 40% of the market?

Take this course to learn, among other things:

- The different stages of foreclosure, and the investment opportunities at each stage, including how to find buyers
- Who really owns the mortgage, and why does that make a difference?
- Avoiding foreclosure—loan modification, short sale, short payoff, selling “subject to” mortgage, and lender liability lawsuits
- Lender calculation of its foreclosure bid amount, and why some lenders bid low and others bid the entire loan balance
- Buying on the courthouse steps and its risks and opportunities
- 1099s after a foreclosure, short sale or short payoff
- Redemption rights, including “improvements” issues
- Strategies to buy property at auction or after foreclosure and minimize redemption risk
- Protecting Tenants at Foreclosure Act
- Affect of foreclosure or short sale on credit score



Bonus: Seller Financing of Foreclosure Purchases

Birmingham: Friday 4/29/11 and Thursday 5/19/11
1pm to 4pm
Comfort Suites—Pelham
2235 Pelham Parkway (Hwy 31)
Pelham, AL 35124
Click [HERE](#) to Register: \$39

Mobile: Tuesday 5/3/11
1pm to 4pm
Mobile Days Inn West
180 West I-65 Service Road South
Mobile, AL 36608
Click [HERE](#) to Register: \$39

Tuscaloosa: Monday 5/9/11
9am to Noon
Comfort Suites
3916 McFarland Blvd (at 20/59)
Tuscaloosa, AL 35405
Click [HERE](#) to Register: \$39

Montgomery: Tuesday 5/10/11
9am to Noon
Springhill Suites
1201 TowneCenter Drive (off Carmichael)
Montgomery, AL 36105
Click [HERE](#) to Register: \$39

